



BETWEEN SESSIONS

Episode 4: The Four Cornerstones of the First Session

How do you make sure a couple comes back after their first session?



SUMMARY & KEY TAKEAWAYS

Summary of Content

In this episode of *Between Sessions*, Karen Murphy reflects on one of the most important questions in couples therapy:

How do you ensure a couple comes back after their first session?

Drawing from her own early experiences—when many couples wouldn't return—Karen shares what she's learned through years of practice: that the key to creating safety, trust, and change lies in what she calls **the Four Cornerstones** of couples therapy.

These four relational qualities—respect, curiosity, authenticity, and strong leadership—are the foundation of effective therapeutic engagement. Without them, meaningful work can't take root.

Karen explores how these qualities open the door to deeper conversation, emotional regulation, and real alliance-building, especially in those uncertain first moments with a new couple.

Key Takeaways for Therapists

1. The first session isn't about fixing — it's about holding

Couples often arrive in crisis, desperate for solutions. But the therapist's role in that first session isn't to solve the problem; it's to *be with* them — grounded, calm, and attuned.

2. The Four Cornerstones create safety

Karen's Four Cornerstones — respect, curiosity, authenticity, and strong leadership — mirror Rogers' core conditions but are applied in a relational, systemic way. They create the emotional and psychological safety that allows deeper therapeutic work to begin.

3. Respect includes honouring coping strategies

Respect means acknowledging the survival strategies each partner brings into the room—anger, withdrawal, defensiveness—and meeting them as adaptive responses, not problems to be judged.

4. Curiosity is the route back to neutrality

When a therapist feels drawn toward one partner's perspective, curiosity is what re-centres the work. Asking open, thoughtful questions transforms judgment into understanding.

5. Authenticity regulates the room

Clients can feel when a therapist is being real. Authenticity doesn't mean oversharing — it means being present, congruent, and human. When we're authentic, the couple's nervous systems begin to regulate in response.

6. Strong leadership builds containment

Leadership in couples therapy isn't dominance — it's structure. Setting boundaries, holding consent, clarifying expectations, and maintaining safety in the room all signal that the space can hold strong emotion.

7. Regulation begins with attunement

While techniques like breathing or grounding can help, Karen reminds us that the most powerful form of regulation is *attunement*. When clients feel

understood, their nervous systems settle.

8. Focus on understanding, not outcome

By the end of the first session, your goal isn't resolution — it's connection. When couples feel seen, safe, and understood, they come back ready to do the work.

9. Proof in practice

Karen notes that since integrating these cornerstones, she hasn't had a couple attend one session and not return. The foundation works — because it's rooted in relationship, not intervention.

10. Closing Reflection

Respect.

Curiosity.

Authenticity.

Leadership.

These are the conditions that make the therapy possible — and the reasons couples return.

© 2025 The Institute of Couples Therapy Limited